

**35 YEARS**



**COMFORT IN YOUR HOME**

## PRESENTATION.

ASK US WITH NO OBLIGATION

OUR SERVICES CAN BE ADAPTED TO ANY NEED

# PROPERTY MANAGEMENT EXPERTS IN THE COSTA DEL SOL

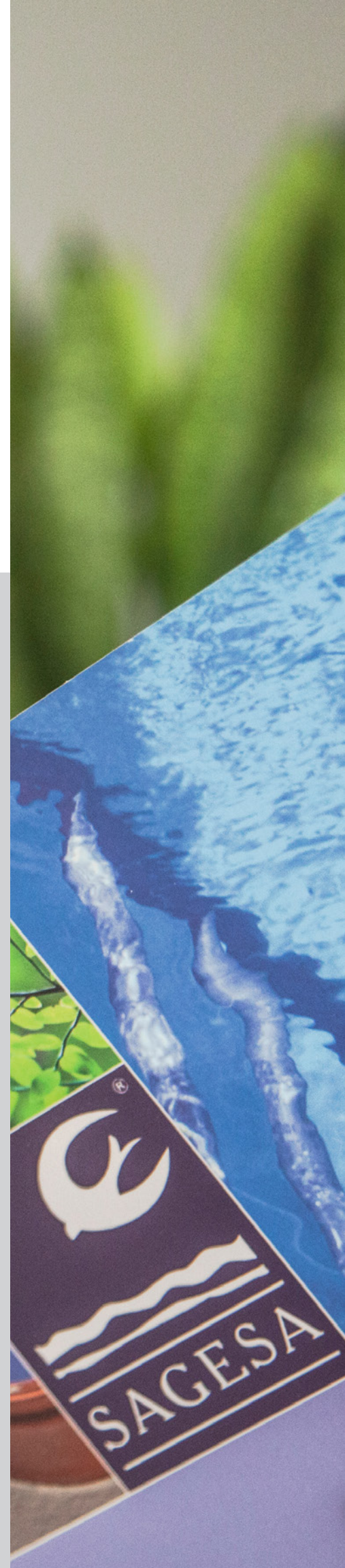
SAGESA offers its services to more than 60 housing developments in the Costa del Sol, from Alhaurín de la Torre to Manilva. We offer assistance in daily maintenance, providing personnel for individual properties and their communal element, as well as professional assistance in property-related tax and insurance management. We are focused on all homeowner Communities and residential complexes that need to professionally manage any of these services, either through the provision of a specific service or through a package of fully customized services. Our expert staff will advise you on managing your Community, adapting to any budget.

### PROPERTY ADMINISTRATION

Our more than 35 years of experience attests to our ability to manage residential Communities of any kind. We present clear, simple and updated accounting information regarding your Community, presenting quarterly income/expenditure comparison results in several languages. We work under the general accounting plan and carefully monitor late payments. We also deal with legal issues. We carry out comprehensive monitoring that allows us to control day-to-day operations and head off any problem before they happen. Our goal is to ensure a hassle-free existence for our customers.

Our bilingual service coordinators represent the public face of our company.

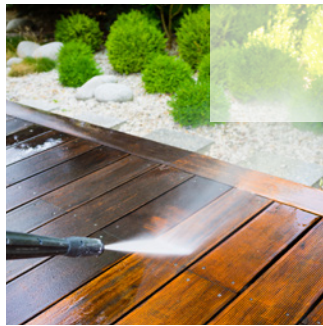
- | Property administration and management of residential complexes
- | General maintenance and 24-hour emergency service
- | Gardening & landscaping
- | Cleaning and laundry
- | Insurance brokerage and tax management
- | Tax advice
- | Refurbishment and renovations



# EXPERIENCED PROFESSIONALS ■■■



WE ARE AT YOUR SERVICE



## CLEANING SERVICES

We have several cleaning packages, from basic cleaning to in-depth cleaning—before arrival, during your stay and after departure. In addition, we offer comprehensive dry cleaning and laundry services. We also provide you with extra sheets and towels (to hire-out) for your property.

## MAINTENANCE AND DESIGN OF GARDENS

We offer maintenance of gardens and swimming pools throughout the year. Our specialized landscapers prepare detailed plans and budgets for the creation of new projects, as well as for the improvement of existing gardens.

## MAINTENANCE

We provide you with various general maintenance services, including plumbing, electricity, renovations, awnings, railings, etc., with 24 hour emergency call out service.

## TAX ADVICE

We have a complete tax advice service for owners who are non-residents in Spain. It includes the management and presentation of all the necessary documentation for the payment of the relevant annual taxes.

## INSURANCE BROKERAGE

We manage property insurance tailored to each need, both for Communities and private individuals.

**uniformes  
goyque**<sup>®</sup>

[www.uniformesgoyque.es](http://www.uniformesgoyque.es)  
[info@uniformesgoyque.es](mailto:info@uniformesgoyque.es)  
C/ Cuesta 15 - Edif. Yate Plaza L. 5-6  
Fuengirola - Málaga  
Tel: 952 47 99 15 - 952 46 17 22  
Fax: 952 58 02 52

OUTSOURCING.  
EXCELLENT QUALITY OF SERVICE

## THE SOLUTION TO YOUR DAY-TO-DAY NEEDS ■■■

Nowadays, the market is more sophisticated and there is a demand for companies that offer specialized and specific services for Communities of owners and large companies. This implies a series of both economic and efficiency advantages when it comes to offering our product according to the requested service.

The seasonal nature of the Costa del Sol employment model means that companies dependent on the tourism industry often find themselves with staff shortages during the peak season or having excess staff during the low season. At Sagesa we address this problem through our Outsourcing service. **Our business model includes both providing staff to complement existing staff and providing a complete workforce to meet the needs of the residential Community in question.** Likewise, where necessary, we can include our customers' personnel into the Sagesa workforce.

Our success and solid reputation is based on the ethics of **creating a stable working environment which is also in harmony with the needs of our employees.** Not only do we offer stable employment throughout the year, but thanks to our infrastructure we can offer flexible schedules and options for geographically appropriate jobs.

We provide services to numerous domestic and international clients. These include: **Marriott Resorts, Miraflores Resorts, Taylor Wimpey, Heritage, La Cala Resort, Club La Costa and the prestigious Hotel Don Carlos.**



**iberquim** s.a.

Productos Químicos

Tratamientos y Desinfecciones contra Legionella,  
Higiene Industrial, Hostelería y Biosanitarios,  
Piscinas, Industria, Construcción

Málaga-Spain

info@iberquim.com  
www.iberquim.com

*La Química a  
su servicio*

**Ferretería  
Rosaplata**

**Cadena88**  
www.ferreteriarosaplata.com  
Elviria - 952831526





## PHILOSOPHY AND QUALITY

# EACH CUSTOMER IS UNIQUE: FULLY CUSTOMIZED SERVICES ■■■



At Sagesa we devote all our efforts to consistently providing the highest possible level of service. We are known for the excellent quality we offer our customers thanks to motivated and dynamic staff who are proud of their good work. We provide all our staff with the necessary skills, refresher courses and training, both in tools and in new products, and gardening techniques. Our more than **20 management employees** and **250 service staff employees** are fully qualified in their respective positions to provide you with the best service. Likewise, our coordinators work closely with the respective Presidents and residential complexes that Sagesa manages along the Costa del Sol, so that they can provide an answer to any question posed with the fastest turnaround.



We boast the **ISO 9001 Quality Certificate** in all services we provide. We are the **only multiservice company in Spain** that has achieved such prestige, able to manage an entire residential Community, to provide a complete workforce or complement an existing one with the same level of quality.

WE ARE DEDICATED TO CUSTOMER SATISFACTION



**PINTURAS MATA**  
Avda. Arias de Velasco, 32  
29600 MARBELLA (Málaga)  
+ 34 952 866 462

*Pintamos su mundo de sentimiento*

DECORACIÓN | TINTOMETRÍA | INDUSTRIAL | HERRAMIENTAS | MAQUINARIA

centro **procolor** **MACRIL**  
www.pinturasmata.com

**viveros GONZALEZ**  
Garden Centre

ASESORAMIENTO PERSONALIZADO Y GRAN VARIEDAD DE PRODUCTOS PARA TU JARDÍN. ADEMÁS NOS ENCARGAMOS DE DISEÑAR Y EJECUTAR TODO TIPO DE PROYECTOS DE JARDINERÍA.

www.viverosgonzalez.com  
Calle Mandarino 34, Urb. Ricmar 29604 Marbella Málaga  
(Ctra. N-340 Km 189,5) +34 952 830 057 info@viverosgonzalez.com

# ■ ■ ■ MORE THAN 4,000 OWNERS TRUST US



I have worked in the hospitality industry for more than 30 years with Marriott International. As a company that prides itself on serving its members, we pay special attention to choosing partners who not only provide quality services at reasonable prices, but also share our customer service philosophy. Sagesa is one of our Costa del Sol partners whom we have relied on since the beginning in 1997.

**Rance Ryan**

MVCI Management

Vice President Customer Service MVCI

## JARDINES DE LAS GOLONDRINAS



I've known Sagesa since 1982. Since those early years, its activity has expanded, applying its knowledge and skills into the management of properties at the disposal of other developments. It takes a lot of tact, skill and dedication to meet and satisfy 180 such different owners, something they achieve with hardly any complaints. Beyond their day-to-day management skills, the quality that we value most in Sagesa is their integrity. I can guarantee that Sagesa takes its legal and ethical responsibilities very seriously and this is highly valued in our Community.

**Stuart Holmes**

Community president

Este Catálogo MultiMedia  
ha sido diseñado y producido  
por **JS España**



**JS/ESPAÑA**  
www.jsespana.es



**SEGARPE, S.L.**  
Avda. Villa Rosa, 48/48B  
29004 Málaga  
Tel./fax: 952 23 74 81  
segarpe@telefonica.net  
[www.segarpe.es](http://www.segarpe.es)

**Empresa de suministro de productos  
para la hostelería  
y artículos de limpieza.**

Distribuidores oficiales de:








THE CONVENIENCE OF BEING BACKED BY PROFESSIONALS

## ■ ■ ■ NOW EVEN CLOSER

**We want to be close to our customers.** Therefore at Sagesa we are carrying out an expansion that extends our services all over the coast. Owner Upkeep, with offices in La Cala Golf Resort is 100% Sagesa. With the same quality, we open our doors in the area of Mijas. Not only do we take care of your Community but **we also concerns ourselves with making our customers' lives easier.** Our customers can access the same catalogue of services, with the convenience of being closer to them.

The staff follow the same philosophy as Sagesa and they are fully qualified to solve any problems that arise, to provide any gardening or cleaning services requested by our customers, such as garden design, budgets, improvement of existing gardens, swimming pool maintenance, facility preventive maintenance, and electrical repairs, plumbing, etc. Our expansion policy has enabled us to increase the number of Communities we manage, so we can negotiate with suppliers to improve market prices. This implies offering a quality product with economic advantages, thus ensuring our customers' utmost satisfaction.

**SISTEMAS DE ALARMA**  
**ARCHI**  
**Seguridad**  
 Sistemas Electrónicos de Seguridad  
 Inscrita en la D.G.F. el 08/02/2001 con el nº2964

**VIGILANCIA, INSTALACIONES Y CENTRAL RECEPTORA DE ALARMAS**

Ofrecemos al cliente una seguridad efectiva, responsable y una respuesta inmediata y profesional.

C.C. Pinares de Elviria. L6 Marbella. MÁLAGA | Telf.: +34 952 85 03 03  
 info@archiseguridad.com | www.archiseguridad.com

**Pinturas Mesa**  
 Pintura Industrial y Decorativa

**JAM**  
 José Antonio Mesa

Empresa especializada en todo tipo de pinturas y revestimientos  
 Más de 30 años de experiencia en el sector

Tlf: 952.820.728/649.459.506 • www.pinturasmesamarbella.es



[www.sagesa.net](http://www.sagesa.net)



Jardines de las Golondrinas  
Ctra. de Cádiz, km 192  
29604 Marbella, Málaga



**+34 952 832 345 / 46**  
**info@sagesa.net**



Urb. La Cala Resort  
29649 Mijas Costa



**+34 952 850375**  
**services@ownerupkeep.com**